



UIA

Union Internationale des Avocats
International Association of Lawyers
Unión Internacional de Abogados

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Ilustre Colegio de
Abogados de Valencia



15th UIA Business Law Forum

VALENCIA - JUNE 6-7, 2024

15th UIA Annual Business Law Forum:

Food Business: Legal Developments and Challenges in a Growing Industry in a Globalised World

Forum presented by the UIA Business Law Forum in partnership with the UIANextGen Committee, with the support of the Ilustre Colegio de Abogados de Valencia

**THURSDAY,
JUNE 6
& FRIDAY,
JUNE 7, 2024**



Valencia

SPAIN

www.uianet.org

[#UIABusinessLawForum](https://twitter.com/UIABusinessLawForum)

Introduction

The **Food Business** is a fast-growing industrial sector in an international environment and market participants – like entrepreneurs, farmers, food producers, family businesses, multinationals, investors and employees – are confronted with a variety of challenges. This year's Business Law Forum is dedicated to this industry and its legal developments, specific challenges and emerging (international) trends.

Speakers and panelists, lawyers in private practice and in-house counsel, will shed light on a broad variety of topics from different perspectives, share their experiences

and set the ground for interactive discussions and exchange.

The Business Law Forum will again provide a platform to bring together business lawyers, in-house counsel and interested industry participants, promote professional exchange and establish and maintain contacts.

Legal practitioners from all around the world will share their experience about the Food Business at the UIA 15th Annual Business Law Forum and will discuss best practices in different jurisdictions – an event not to miss!

We look forward to seeing you in Valencia!



ORGANISING COMMITTEE

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The UIA would like to thank the following partners:

Institutional Partner



Silver Sponsor



WEDNESDAY, JUNE 5

19:30 WELCOME COCKTAIL

Venue to be confirmed

THURSDAY, JUNE 6

08:30 – 09:00 REGISTRATION OF PARTICIPANTS

Ilustre Colegio de Abogados de Valencia

Salón de Actos

Plaza de Tetuán 16, 46003 Valencia

09:00 – 09:15 WELCOME AND OPENING OF THE SEMINAR

▪ **José Soriano POVES**, *President of the Valencia Bar Association, Valencia, Spain – to be confirmed*

▪ **Jacqueline SCOTT**, *UIA President, Fortney & Scott, LLC, Washington, DC, USA*

▪ **Franz SCHUBIGER**, *Coordinator of the UIA Annual Business Law Forum, Pestalozzi Attorneys at Law Ltd, Zurich, Switzerland*

09:15 – 10:15 CORPORATE / M&A COMMISSION /
COMPETITION LAW – M&A deals in the agribusiness world.
The new battleground for PE firms and national players

This session will focus in the specific issues to be considered when undertaking an M&A transaction in the agribusiness industry. From land right issues to water right matters and FDI approvals, the agribusiness industry has become a sensitive playground for acquisitions. In the session we will analyse and discuss the main aspects to be considered when going through an agri business deal.

MODERATORS: ▪ **Francisco SOLER CABALLERO**, *Coordinator of the UIA Annual Business Law Forum, President of the UIA Corporate Law and Mergers & Acquisitions commission, J&A Garrigues S.L.P, Valencia, Spain*

▪ **Florian NEUMAYR**, *President of the UIA Competition Law commission, BPV HÜGEL RECHTSANWÄLTE GmbH, Vienna, Austria*

SPEAKERS:

▪ **Julene AREITIO**, *Cuatrecasas, Barcelona, Spain*

▪ **Additional speakers to be confirmed**

10:15 – 11:15 TAX LAW – Current Taxation Trends and Their Impact on the Agri-Food Sector

The ever-growing agri-food sector is becoming increasingly complex due to industrialization and globalization, a trend that raises important tax considerations. These include matters related to the taxation of the global supply chain (including transfer pricing and OECD's Pillar 1 and Pillar 2 issues), taxation of IP rights, R&D tax incentives, and a spectrum of tax policy concerns typically approached via indirect taxes. These include value-added tax (VAT), goods and services tax (GST), special taxes aimed at environmental and health objectives, and customs and excises on certain products. This session will cover all these aspects from an international and cross-sectional perspective.

MODERATORS: ▪ **Martí ADROER**, *President of the UIA Tax Law commission, Cuatrecasas, Barcelona, Spain*

Programme

SPEAKERS:

▪ **Giulio CHIARIZIA**, *Fantozzi e Associati, Rome, Italy*

▪ **Daniel LEHMANN**, *Bär & Karrer, Zurich, Switzerland*

▪ **Slawomir LUCZAK**, *SK&S - Sołtysiński Kawecki & Szlęzak, Warsaw, Poland*

▪ **Domingo RUIZ LÓPEZ**, *Ruiz Consultores Legal y Fiscal, Guadalajara, Mexico*

11:15 – 11:45 COFFEE BREAK

11:45 – 12:45 INTELLECTUAL PROPERTY – Innovation, marketing and branding in the food industry. The importance of strategy in the use of IP tools

The session will give an overlook of the different tools afforded by IP rights in the context of protection of innovation, marketing and branding in the food industry and the importance of strategy and choice where cumulation of different IP rights is a possibility.

MODERATOR: ▪ **Marita DARGALLO NIETO**, *President of the UIA Intellectual Property commission, Barrilero y Asociados, Barcelona, Spain*

SPEAKERS:

▪ **Michèle BURNIER**, *Pestalozzi, Zurich, Switzerland*

▪ **Pedro TENT ALONSO**, *Garrigues, Valencia, Spain*

▪ **Nicola LATTANZI**, *Eversheds Sutherlands, Milano, Italy*

▪ **Borja SAINZ DE AZA TIRAPU**, *Uría, Madrid, Spain*

12:45 – 14:30 LUNCH

14:30 – 15:30 REAL ESTATE LAW – The role of Real Estate in the Food and Agribusiness sectors – Latest trends, challenges and opportunities, from AI to ESG and beyond!

Real Estate is the starting block for the Food and Agribusiness sectors. This session will provide an overview of the latest trends, challenges and opportunities for Real Estate lawyers through the lens of the Food and Agribusiness sectors.

MODERATOR: ▪ **Gerard H. JAMES**, *William Fry LLP, Dublin, Ireland*

SPEAKERS:

▪ **Speakers to be confirmed.**

15:30 – 16:30 AGRIFOOD LAW / IN-HOUSE COUNSEL – Innovation in the agri-food business: legal and contractual means to boost, develop and protect it.

Challenges and opportunities of R&D contracts with research institutes and universities, clinical trial contracts, MTA's, CDA's and IP protection and other innovation related legal topics.

MODERATORS: ▪ **Diego SALUZZO**, *President of the UIA Agrifood Law commission, Grande Stevens Studio Legale, Turin, Italy*

▪ **Arianna RIGHI**, *President of the UIA In-house Counsel commission, ADM International SARL, Rolle, Switzerland*

SPEAKERS:

- **Violeta BELTRAN SERRANO**, Director Legal Affairs – ADM, Madrid, Spain
- **Charlotte DENG**, Head of Legal – United Pharmaceuticals, Paris, France
- **Carlos RAMIREZ**, REESE LLP, New York, NY, USA
- **Alexis BRUNET**, In-house Counsel EMEA, ADM Germany, Hamburg, Germany

16:30 – 17:00 COFFEE BREAK

17:00 – 18:00 CONTRACT LAW / INTERNATIONAL SALE OF GOODS / TRANSPORT LAW – ESG standards and lack of conformity in the supply and transport of food

This session will provide insights on topics relating to the international sale of goods in the food sector, such as (i) (private) ESG standards in food law and the contract; (ii) deficiencies relating to ESG/ethical product and sustainability standards; (iii) buyer's ability to invoke lack of conformity? Can consignee reject to take delivery – potential remedies of the carrier; and (iv) challenges for food safety during transport in a global food industry.

MODERATORS: ▪ **Christoph OERTEL**, President of the UIA Contract Law commission, Brödermann Jahn Rechtsanwalts-gesellschaft mbH, Hamburg, Germany

▪ **Francisco RAMOS ROMEU**, President of the UIA Private International Law Commission, RYA Abogados SCP, Barcelona, Spain

SPEAKERS:

- **Nathalie CAZEAU**, Vice President of the UIA CISG commission, CAZEAU & associés, Paris, France
- **Marie-Christine CIMADEVILLA**, Cimadevilla avocats, Paris, France
- **Anna MONTESANO**, President of the UIA Transport Law commission, Pisa, Italy

20:00 OPTIONAL DINNER

Restaurant Contrapunto Les Arts

Palau de les Arts Reina Sofia, Av. del Professor López Piñero 1, 46013 Valencia

FRIDAY, JUNE 7

09:00 – 09:15 REGISTRATION OF PARTICIPANTS

Ilustre Colegio de Abogados de Valencia

Salón de Actos

Plaza de Tetuán 16, 46003 Valencia

09:15 – 10:15 LABOUR LAW / IMMIGRATION AND NATIONALITY LAW – A Worker for All Seasons? Immigration and Labour Law Compliance in the Food Service Industry

It often is said that immigrants fill jobs that citizens refuse, a simple statement that often is made concerning the food service industry, from agriculture to food processing to food distribution. Yet, underlying that simple statement is a complex matrix of immigration and labour law compliance. This session shall analyze that matrix, focusing on (i) seasonal worker immigration programs, (ii) worker classification, (iii) enforcement of work authorization, (iv) fair labour standards, and (v) payroll systems.

MODERATORS: ▪ **Ulrich BAUMANN**, President of the UIA Labour Law commission, Oikon, Munich, Germany

▪ **Hervé LINDER**, President of the UIA Immigration and Nationality Law commission, Ernst & Linder LLC, New York, NY, USA

SPEAKERS:

- **Piergiorgio BONACOSSA**, RPLT RP legalitax, Milan, Italy
- **Giacomo DE FAZIO**, Toffoletto De Luca Tamajo e Soci, Milan, Italy
- **Additional speakers to be confirmed.**

10:15 – 11:15 BANKING AND FINANCIAL SERVICES LAW – What is the role of finance in the food sector?

The food sector is a strategically significant industry for the global economy. In the session, speakers will illustrate: (i) the crucial role played by the financial institutions in facilitating such industry transformation (e.g. through loans and grants) and enhancing financial flows to sustainable, resilient, and fair food systems, (ii) how development banks can help reduce food loss and waste (FLW) along supply chains (e.g. financing modern infrastructures which can all limit FLW or launching products or vehicles that specifically target FLW reduction, such as sustainability-linked loans); (iii) the importance of the access to finance for smallholder farmers and the microfinance; (iv) the green savings for agriculture: "Groupement foncier agricole d'épargnants (GFAE)"; (v) the international organizations (e.g. the World Bank, United Nations Environment Programme) initiatives and the Good Food Finance Network (GFFN); (vi) their experience in the field; and (vii) the agribusiness projects finance in Benin's Glo-Djigbé Industrial Zone (GDIZ BENIN).

MODERATOR: ▪ **Barbara BANDIERA**, President of the UIA Banking and Financial Services Law commission, Milan, Italy

SPEAKERS:

- **Olivier NICOD**, UIA Financial Deputy Director, Walder Wyss, Lausanne, Switzerland
- **Silvestre TANDEAU DE MARSAC**, UIA Financial Director, FTMS Avocats, Paris, France
- **Donald VENKATAPEN**, President of the UIA Luxembourg National Committee, Venkatapen Boutique Lawyers, Luxembourg, Luxembourg
- **Hélène PATY KOUNAKE**, Hélène Paty Law Firm, Cotonou, Benin

11:15 – 11:45 COFFEE BREAK

11:45 – 12:45 PRIVATE INTERNATIONAL LAW / LITIGATION / MEDIATION – Culinary Conundrums: Navigating Food Business Disputes

Dive into the spicy world of food business battles. Join us as we tackle unfair trading practices, perishable goods dilemmas, false advertising woes, international business hurdles, and more.

MODERATOR: ▪ **Francisco RAMOS ROMEU**, President of the UIA Private International Law Commission, RYA Abogados SCP, Barcelona, Spain

SPEAKERS:

- **Fernando DE LA MATA**, UIA Co-Director of Seminars, Pérez-Llorca Abogados, Madrid, Spain
- **John McELROY**, Hausfeld & CO LLP, London, UK
- **Irene GRASSI**, COCUZZA, Bologna, Italy
- **Alexis BRUNET**, In-house counsel EMEA, ADM Germany, Hamburg, Germany

12:45 – 13:00 CLOSING REMARKS

▪ **Francisco SOLER CABALLERO**, Coordinator of the UIA Annual Business Law Forum, President of the UIA Corporate Law and Mergers & Acquisitions commission, J&A GARRIGUES S.L.P, Valencia, Spain

General Information

FORUM VENUE

ILUSTRE COLEGIO DE ABOGADOS DE VALENCIA

Plaza de Tetuán, 16
46003 Valencia, Spain

→ CONTINUING LEGAL EDUCATION

Every participant attending the Forum will receive a "Certificate of Participation" at the end of the event that may be to obtain "Credits" for "Continuing Legal Education" - "Continuing Professional Development" purposes, depending on national rules. For more information, please contact the UIA.

→ LANGUAGE

The working language will be **English**.

→ HOTEL RESERVATION

Each participant should make his/her own arrangements for hotel accommodation in Valencia. We recommend that you proceed with your reservations as soon as possible. The Forum will take place at the **Ilustre Colegio de Abogados de Valencia**, Plaza de Tetuán 16, 46003 Valencia. A few hotel suggestions nearby are:

HOTELS

THE WESTIN VALENCIA (5*) – 1 km from the Seminar Venue

Carrer d'Amadeu de Savoia 16, 46010 Valencia, Spain

T +34 96 362 59 00

reservations@westinvalencia.com

NH COLLECTION VALENCIA COLÓN (4*) – 850 meters from the Seminar Venue

Carrer de Colón 32, 46010 Valencia, Spain

T +34 96 352 89 00

a.cerdan@nh-hotels.com

→ REGISTRATION FEES

**Amounts exclusive of VAT*

	On or before May 6	From May 7
UIA MEMBER	<input type="checkbox"/> € 395*	<input type="checkbox"/> € 445*
UIA MEMBER - YOUNG LAWYER (<35)**	<input type="checkbox"/> € 345*	<input type="checkbox"/> € 395*
NON MEMBER	<input type="checkbox"/> € 445*	<input type="checkbox"/> € 495*
NON MEMBER - YOUNG LAWYER (<35)**	<input type="checkbox"/> € 395*	<input type="checkbox"/> € 445*
ABOGADOS COLEGIADOS EN VALENCIA (ICAV)	<input type="checkbox"/> € 250*	

Fees include:

- Attendance at all working sessions
- Welcome cocktail on June 5
- Lunch on June 6
- Forum documentation
- Coffee breaks on June 6 & 7

The dinner on June 6 is optional and at additional charge.

*** The VAT (21%) can be applied to the amount** stated above according to the European Directive 2006/112/CE of November 28, 2006. **If you provide an EU VAT ID number, the VAT will not be charged.** For more information, please contact the UIA.

**** Please attach proof of age to the registration form to benefit from young lawyers fee.**

Please note that the number of places at the Forum is limited. The organisers reserve the right to refuse registrations in the event of excess applications.

In order for your name to appear in the **list of participants**, which will be distributed during the Forum, your registration form must be received by **May 30** at the latest. An updated electronic list will be sent by email to all the participants after the Forum.

Cancellation and General Conditions

→ CANCELLATION CONDITIONS

All cancellations will be subject to a 50% deduction and will have to be sent in writing, to be received by the Union Internationale des Avocats **no later than May 6, 2024**.

No refund will be made for cancellations received after this date.

VISAS

Anyone who requires a visa invitation letter in order to attend the Forum should register and pay their registration fees **no later than May 6, 2024** to ensure there is enough time to obtain a visa.

→ GENERAL CONDITIONS

All registrations received by the Union Internationale des Avocats (UIA) along with the full payment of fees corresponding to the events selected will be confirmed in writing.

The UIA reserves the right to cancel or postpone the Forum to a later date, change the Forum venue and/or programme, make any corrections or modifications in the information published in the Forum programme and cancel any invitation to participate in the Forum, at any time and at their entire discretion, without having to provide any reasons.

Neither the UIA, nor any of its managers, employees, agents, members or representatives shall be held responsible for any loss or damage, of any nature, suffered (directly or indirectly) by a delegate, accompanying person or a third party following any cancellations, changes, postponements or modifications, except in case of death or personal injury due to gross negligence by the UIA.

The UIA strongly advises participants to subscribe to modifiable and/or refundable services, as well as to take out a cancellation insurance.

The contractual relations between the UIA and each participant (delegate or accompanying person) in relation to the Forum are subject to French law and jurisdiction, to the exclusion of any other law. Paris is the city of jurisdiction.

FORMALITIES

It is the responsibility of participants to ensure compliance with police, customs and health formalities for their journey.

Participants unable to take part in the Forum because of their inability to take a flight or any other means of transportation due to being unable to provide the documents required (passport, visa, vaccination certificate, etc.) cannot claim any reimbursement.

All cancellations will be refunded in full, minus €50 + VAT to cover administrative costs, provided that the UIA has received the registration documents and **total registration fees no later than May 6, 2024 and the cancellation will have to be sent in writing no later than May 30, 2024**.

If you register after this date, only 50% of the amount paid minus €50 + VAT to cover administrative costs will be refunded for cancellations due to visa refusals.

All cancellations due to a visa refusal must be sent in writing and reach the UIA **before the seminar**. Cancellations must be accompanied by a **proof of visa refusal**. If your visa is issued after the Forum date or if you do not have proof of visa refusal, you will not be entitled to a refund.

FORCE MAJEURE

“Force majeure” means any events external to the parties, of both an unforeseeable and insurmountable nature, that prevents either the client or the participants, or the agency or service providers involved in organising the Forum, from executing all or part of the obligations provided for in the present agreement. By express agreement, “force majeure” includes but is not limited to a strike affecting the means of transport, hotel staff, air traffic controllers; an insurrection; a riot; an epidemic or pandemic; or any prohibition whatsoever decreed by governmental or public authorities.

It is expressly agreed that for the parties, a case of “force majeure” would suspend the execution of their reciprocal obligations. At the same time, each of the parties shall bear the burden of all the expenses incumbent upon them, resulting from the “force majeure”.

HEALTH

The organisers decline any responsibility in case of any health problems existing prior to the Forum that may lead to complications or be aggravated during the entire period of the stay, including but not limited to: pregnancy, cardio-vascular problems, any allergies, special diets, any disorders under treatment and not yet resolved on the day the Forum starts, psychic or mental or depressive illness, etc. (Non exhaustive list).

PERSONAL DATA PROTECTION

Personal data collected is processed by the Union Internationale des Avocats, in its capacity as data controller. The data is used to manage registrations for events organised by the Union Internationale des Avocats.

In accordance with the applicable regulations, you have the right to access, rectify, and delete your personal data, as well as the right to data portability. You may also withdraw your consent to the processing of your personal data at any time or request that such processing be restricted.

Finally, you have the right to specify instructions concerning the fate of your data in the event of your demise.



Union Internationale des Avocats
International Association of Lawyers
Unión Internacional de Abogados

Registration Form

15th UIA Annual Business Law Forum

VALENCIA, SPAIN

THURSDAY, JUNE 6 & FRIDAY, JUNE 7, 2024

Register online at www.uianet.org
or please complete and return this form to: uiacentre@uianet.org

UIA (International Association of Lawyers)

■ Tel: +33 1 44 88 55 66 ■ Email: uiacentre@uianet.org

Family Name:

First Name:

UIA Identification number (if you already have one): M I _____

Firm:

Address:

Post Code: City:

Country:

Tel: Fax:

Email:

Date of Birth:

EU VAT ID-Number:

Special requests (special diet, allergies, handicap...):

Arrival/departure times & flight numbers:

Hotel:

A. FORUM REGISTRATION FEES

*Amounts exclusive of VAT	On or before May 6	From May 7
UIA MEMBER	<input type="checkbox"/> € 395*	<input type="checkbox"/> € 445*
UIA MEMBER - YOUNG LAWYER (<35)**	<input type="checkbox"/> € 345*	<input type="checkbox"/> € 395*
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ABOGADOS COLEGIADOS EN VALENCIA (ICAV)	<input type="checkbox"/> € 250*	

* The VAT (21%) can be applied to these amounts according to the European Directive 2006/112/CE of November 28, 2006.

If you provide an EU VAT ID number, the VAT will not be charged. For more information, please contact the UIA.

** Please attach proof of age to the registration form to benefit from young lawyers fee.

B. FORUM SOCIAL ACTIVITIES

Please indicate below whether you plan to attend the following event **included** in the cost of your registration.

- Welcome Cocktail – Wednesday, June 5 Lunch – Thursday, June 6

C. OPTIONAL DINNER

(Not included in the registration fees)

- Optional Dinner – Thursday, June 6

• Please book person(s) for the dinner

€ 65 (Excl. VAT) x ___ / pers

TOTAL (C) (Excl. VAT) €

D. TOTAL

TOTAL (A) Excl. VAT – Registration Fees €

TOTAL (C) Excl. VAT – Optional Dinner €

TOTAL (A+C) Excl. VAT €

VAT if applicable (21%)* €

If you provide an EU VAT ID number, the VAT will not be charged

TOTAL (A+C+VAT) €

*The VAT (21%) can be applied to the amount stated above according to the European Directive 2006/112/CE of November 28, 2006. If you provide an EU VAT ID number, the VAT will not be charged. For more information, please contact the UIA.

E. CANCELLATION CONDITIONS AND GENERAL CONDITIONS

I, the undersigned, confirm having read and accepted the cancellation policy and the general terms and conditions given on page 6 of the registration programme. My registration will only be taken into account after receipt of my payment.

The participant is aware that his/her image and/or voice may be recorded or filmed during the entire duration of the seminar and, by signing this registration form, grants UIA the right to use, reproduce and distribute the concerned images and recordings by any known or unknown means and on all types of media, for an unlimited duration, completely free of charge.

The undersigned acknowledges having been informed of the processing of the personal data contained in this form by UIA, as detailed on page 6 of the registration programme.

F. METHOD OF PAYMENT

- By bank transfer in EUR, without charges to the payee, in favour of the Union Internationale des Avocats, quoting “2024 Valencia Forum”, to the following bank and account:

Société Générale – Agence Paris Institutionnels – 50 rue d’Anjou – 75008 Paris – France

BIC / SWIFT N°: SOGEFRPP

IBAN: FR76 3000 3033 9200 0503 4165 164

Kindly attach a copy of your bank transfer order to your registration form

- By credit card: Visa Mastercard

Card N°: _____ Expiry date: __/__/__ 3 digits: ___

Name of card holder:

I authorise the Union Internationale des Avocats to debit the above mentioned credit card in the amount of € (EUR)

Date: / /

Signature: