



# **Drafting Effective International Contracts:**

Special Focus on IP and Fashion and on New Developments in Sales, Distribution and Competition Law

Seminar presented by the UIA with the support of the Porto Regional Council of Portuguese Bar Association (Conselho Regional do Porto da Ordem dos Advogados)



www.uianet.org

**#UIAPorto** 

# Introduction

ross-border contracts, fashion and intellectual property: a perfect match to face the challenges posed by the recent legal developments affecting the international supply, sale and distribution of goods.

During the seminar we will analyse the main topics of contract drafting, taking into account the balance of power between the parties, and the need to comply with more and more stringent legal requirements and the need to strengthen IP rights protection in a business sector that is quickly evolving.

The recent ratification of the International Sales of Goods Convention (CISG) by Portugal offers the opportunity to raise awareness on the advantages of applying the CISG in cross border sale contracts and how legal barriers between states can be overcome through uniform rules. Participants will discuss how to strengthen protection of the business interest, including the protection of the business IP rights by applying CISG and through negotiating and drafting effective contractual provisions in international sale and distribution agreements. The interaction between general conditions of sales and the sale contract, the choice of law applicable to the contract and the choice of means of dispute resolution: choice of court, arbitration, etc. What

are the needs and trends of the fashion industry? What are the challenges faced by the Portuguese brands?

This general part will be followed by an analysis of some critical aspects: the new antitrust EU Regulation 2022/720, how the exhaustion principle may fail to apply when there is a risk of tarnishment of trademarks and how that may affect distribution agreements of branded luxury goods, the importance of choosing the right IP instrument to protect the image, trademark and brand of the business. The exponential growth of e-commerce has determined the need for business to strengthen protection against grey market sales; may trade mark protection be the right solution to address this issue? Furthermore, another critical issue that will be discussed is the recent package of rules set up to protect the consumers and how this affects the internet sales of fashion goods with particular regard to the drafting of standard terms.

Legal experts, academics and practitioners will share their experiences and in practical workshops to implement such principles through clear and effective contractual clauses.

Mark your diaries now, save the date and make sure to register!

We are looking forward to welcoming you to Porto!



#### ORGANISING COMMITTEE

#### Mariaelena GIORCELLI

President of the UIA International Sale

of Goods commission

Bortolotti , Mathis & Associati

Turin, Italy

**T** +39 011 57 41 11 1

i m.giorcelli@bbmpartners.com

#### Christoph OERTEL

President of the UIA Contract law commission

Brödermann Jahn Rechtsanwaltsgesellschaft

MBH

Hamburg, Germany

**T** +39 (403) 709 05 33

ı christoph.oertel@german-law.com

#### Marita DARGALLO NIETO

President of the UIA Intellectual Property

commission

BUIGAS

Barcelona, Spain

**T** +34 93 200 12 77

ı mdargallo@buigas.com

#### Francisco Javier GARCÍA PÉREZ

President of the UIA Fashion law commission

Uría Menéndez Abogados, S.L.P.

Barcelona, Spain

**T** +34 93 416 56 38

i javier.garcia@uria.com

#### Joana WHYTE

TELLES

Porto, Portugal

T+351 (22) 030 88 00

i j.whyte@telles.pt

The UIA would like to thank the following partners:







ASSOCIAÇÃO INTERNACIONAL

DE JOVENS ADVOGADOS DE LÍNGUA PORTUGUESA



## THURSDAY, MARCH 23

#### 10:00 - 12:00 WELCOME COFFEE BREAK

Kindly offered by TELLES

Av. Marechal Gomes da Costa, 1131, 4150-360 Porto, Portugal

#### 13:30 – 14:00 REGISTRATION OF PARTICIPANTS

#### Conselho Regional do Porto da Ordem dos Advogados Centro de Formação

Rua de Gonçalo Cristóvão 347, R/C – Edifício Mapfre, 4000-270 Porto, Portugal

#### 14:00 – 14:30 WELCOME AND OPENING OF THE SEMINAR

- **Jorge BARROS MENDES,** President of the Conselho Regional do Porto da Ordem dos Advogados or his Representative
- Urquiola DE PALACIO DEL VALLE DE LERSUNDI, UIA President, Palacio & Asociados, Madrid, Spain
- Márcia MARTINHO DA ROSA, Vice President of ANJAP, Lisbon, Portugal

#### **GENERAL PART**

Chair of the Sessions: Mariaelena GIORCELLI, President of the UIA International Sale of Goods Commission, Bortolotti, Mathis & Associati, Turin, Italy

# 14:30 – 15:15 THE RATIFICATION OF THE CISG IN PORTUGAL: a practical introduction to the CISG

- The 1980 Vienna Convention on the international sale of goods (CISG): uniform rules for international sales
- When does the CISG apply? Supply contracts and manufacturing contracts;
- Current practice in contracts and courts
- Does it make sense to exclude the CISG and continue applying domestic rules on purchase contracts?
- Why is the CISG excluded from so many contracts on international sale of goods?
- Which are the advantages of applying CISG in cross border sales contracts?
- Is CISG always Seller friendly or does it advantage Buyers?
- Does it make a difference? Where are the differences between Portuguese non-unified sales law and CISG?
- Where are the main differences between CISG and non-unified Portuguese sales law.

#### **SPEAKERS:**

- Michal ROSZAK, Kolegial Dr Michal Roszak Kancelaria Radcy Prawnego, Warsaw, Poland
- Francisco GOES PINHEIRO, President of Associação Internacional de Jovens Advogados de Língua Portuguesa (JALP), AVM Advogados, Lisbon, Portugal
- Susanne MARGOSSIAN, UIA Counsellor to the President, UP International SA, Geneva, Switzerland
- Cláudia Santos MALAQUIAS, Abreu Advogados, Lisbon, Portugal

# 15:15 – 15:45 THE USE OF GENERAL CONDITIONS OF SALE. WHEN ARE THEY EFFECTIVE?

- The rules on formation of contracts of sale
- Battle of the forms: "last shot" rule against "knock-out" doctrine
- How to make sure that my general conditions apply?
- How to avoid domestic laws on abusive clauses?
- Online B2B general condition of purchase acceptance through the "point & click" button and/or flag on check boxes and effectiveness of choice of iurisdiction and other clauses?

#### SPEAKER:

■ Alexis BRUNET, ADM Germany, Hamburg, Germany

#### 15:45 - 16:05 COFFEE BREAK

# 16:05 – 16:35 CASE STUDY: interaction between market place conditions and sales contracts

#### SPEAKER:

• Christoph OERTEL, President of the UIA Contract Law Commission, Rechtsanwalt, Brödermann Jahn Rechtsanwaltsgesellschaft mbH, Hamburg, Germany

# Programme

# 16:35 – 17:45 WORKSHOP: Drafting and discussing with participants a distribution contract using CISG

- Presentation of a model IDI contract
- Discussion of selected clauses with the participants

Participants will be divided in four groups.

#### **MODERATORS:**

- Irene GRASSI, Cocuzza & Associati Studio Legale, Bologna, Italy
- Susanne MARGOSSIAN, UIA Counsellor to the President, UP International SA, Geneva, Switzerland
- Christoph OERTEL, President of the UIA Contract Law Commission, Rechtsanwalt, Brödermann Jahn Rechtsanwaltsgesellschaft mbH, Hamburg, Germany
- Michal ROSZAK, Kolegial Dr Michal Roszak Kancelaria Radcy Prawnego, Warsaw, Poland

17:45 – 18:00 GENERAL DISCUSSION

18:00 – 18:30 **NETWORKING SESSION** 

#### 20:00 OPTIONAL DINNER

**Restaurante da Fundação Cupertino de Miranda** Av. da Boavista 4245, 4100-140 Porto

## FRIDAY, MARCH 24

#### 09:00 - 09:30 REGISTRATION OF PARTICIPANTS

Conselho Regional do Porto da Ordem dos Advogados Centro de Formação

Rua de Gonçalo Cristóvão 347, R/C – Edifício Mapfre, 4000-270 Porto, Portugal

Chair of the Sessions: Christoph OERTEL, President of the UIA Contract Law Commission, Rechtsanwalt, Brödermann Jahn Rechtsanwaltsgesellschaft mbH, Hamburg, Germany

# 09:30 – 10:00 THE SELLER'S LIABILITY FOR NON-CONFORMITIES AND IP-RIGHT INFRINGEMENTS IN INTERNATIONAL SALES CONTRACTS. IS THE CISG EN VOGUE FOR IN THE FASHION INDUSTRY?

- Liability for non-conformities of the goods under Art. 35 CISG
- Liability for the goods' encumbrance with third-party IP rights or claims under Art. 42 CISG
- Buyer's duty to give notice
- Overview of available remedies under the CISG
- Determining contractually the parties' cooperation duties in case of IP litiaation
- Making back-to-back chains of contract

#### **SPEAKERS:**

- David TEBEL, Rothorn Legal, Frankfurt, Germany
- Francisco Javier GARCÍA PÉREZ, President of the UIA Fashion Law Commission, Uría Menéndez Abogados, S.L.P.

# 10:00 – 10:30 ROUND TABLE: Dispute Resolution in International Commercial Contracts in the Fashion Industry

- The recourse to national courts
- Choice of forum clauses: conditions for effectiveness

- How does EU Regulation 1215/2012 affect decisions on validity of choice of forum clauses?
- Clauses which determine the place of delivery (art. 7(1)(b) Regulation 1215/2012)
- The recourse to international arbitration
- Arbitration or court jurisdiction?
- Effectiveness of arbitration clauses
- Provisional measures, simplified proceedings

MODERATOR: • Mariaelena GIORCELLI, President of the UIA International Sale of Goods Commission, Bortolotti, Mathis & Associati, Turin, Italy

#### **SPEAKERS:**

- Nathalie CAZEAU, Cazeau & Associés, Paris, France
- Sara CITTERIO, Group General Counsel, Trussardi, Milan, Italy

# 10:30 – 11:00 A SPECIFIC ARBITRATION FOR HUMAN RIGHTS DISPUTES IN THE FASHION INDUSTRY: The 2019 Hague Rules on Business and Human Rights Arbitration

#### **SPEAKERS:**

- Héleyn UÑAC, The Hague, Netherlands
- Lígia CARVALHO ABREU, Professor at Lusófona University, Porto, Portugal

#### 11:00 - 11:30 COFFEE BREAK

# 11:30 − 12:00 INCREASING: • Energy Costs • Raw Material Prices • and Transport Costs

What are the choices for suppliers, fashion brands, and retailers?

#### **SPEAKERS:**

- Steve SIDKIN, UIA Director of Membership, Fox Williams LLP, London, UK
- Paulo VAZ, General Director of AEP, Porto, Portugal
- Nuno MALHEIRO, National Director of ANJE (Associação Nacional de Jovens Empresários National Association of Young Business Owners), Porto, Portugal

# 12:00 – 12:30 THE INTERSECTION BETWEEN FASHION LAW & ADMINISTRATIVE LAW IN CROSS-BORDER TRADE

#### **KEYNOTE SPEAKER:**

• Martin MCNEESE, Lawyer at McNeese Customs & Commerce SRL, Venice, Italy

#### 12:30 - 14:00 LUNCH BREAK

Chair of the Sessions: Joana WHYTE, TELLES, Porto, Portugal

# 14:00 – 14:40 ANTITRUST LAW: New rules under the Commission Regulation (EU) 2022/720 on the application of Article 101(3) of the Treaty on the Functioning of the European Union to categories of vertical agreements and concerted practices (VBER)

- The new block exemption on vertical gareements
- No vertical price fixing/recommended prices/maximum prices
- Export prohibitions: territorial restrictions; active/passive sales; use of market places
- Non-compete clauses: 5 years' limitation and prohibition of post-contractual obligations
- Dual distribution
- Online sales restrictions under the VBER

#### **SPEAKERS:**

- Tânia Luísa FARIA, Uría Menéndez, Lisbon, Portugal
- Fabio BORTOLOTTI, Studio Legale Bortolotti, Mathis & Associati, Turin, Italy
- Leyre PRIETO, TELLES, Porto, Portugal

# 14:40 – 15:10 EXHAUSTION OF TRADE MARK RIGHTS VS. TARNISHMENT OF LUXURY BRANDS (SELECTED DISTRIBUTION – COPAD TO COTY)

- When can the defense of exhaustion of trademark rights fail
- Interplay of trade mark rights with competition law

MODERATOR: • Marita DARGALLO NIETO, President of the UIA Intellectual Property commission, Buigas, Barcelona, Spain SPEAKERS:

- William CHARRINGTON, Farrer & Co., London, UK
- Nicola LATTANZI, Studio Pirola Pennuto Zei & Associati, Milan, Italy
- Gerrit DAHLE, Brödermann Jahn Rechtsanwaltsgesellschaft mbH, Hamburg, Germany

# 15:10 – 15:40 TRADE MARKS, DESIGN OR COPYRIGHT – WHAT IS THE RIGHT CHOICE FOR THE FASHION INDUSTRY?

Cofemel-Decision in Portugal

MODERATOR: • Marita DARGALLO NIETO, President of the UIA Intellectual Property commission, Buigas, Barcelona, Spain SPEAKERS:

- Carlo SALA, Lawyer, Member of Council and Supervisory Board at ECTA, Milan, Italy
- Pedro VIDIGAL MONTEIRO, TELLES, Porto, Portugal

#### 15:40 - 16:00 COFFEE BREAK

#### 16:00 – 16:45 IN HOUSE LAWYERS' ROUND TABLE

MODERATOR: • Joana MOTA, Uría Menéndez, Lisbon, Portugal SPEAKERS:

- Guillermo ZULUETA, Director of Legal Department, Bimba y Lola, Vigo, Spain
- Mariana MARQUES VAZ, Zeitreel, Porto, Portugal
- João FACHANA, Head of Legal (Portugal) and Group Data Protection Officer at Farfetch, Porto, Portugal
- Vera GUEDES, Head of Legal at Sacoor Brothers, Dubai, United Arab Emirates

# 16:45 – 17:30 DISTRIBUTION OF FASHION GOODS IN THE INTERNET: what is new?

Direct sales to consumers:

- Selling on the Internet: New obligations under the EU Directives 2019/771 and 2019/2161 the most pertinent changes [for the fashion industry?]
- A new notion of product conformity
- Compulsory information when advertising rebates in sales
- Information relating to consumer reviews
- Possible delivery restrictions EU Regulation 2018/302
- Drafting Online B2C general condition of sale
- Online sales from a competition law perspective

#### **SPEAKERS:**

- Gianpaolo TODISCO, Clovers Studio Legale Associato, Milan, Italy
- Aysu UNAL, Rav Hukuk & Danismanlik, Ankara, Turkey
- Ricardo HENRIQUES, Abreu Advogados, Lisbon, Portugal

# 17:30 – 18:00 ROUND TABLE: SUSTAINABILITY IN THE FASHION INDUSTRY ARE WE IN THE RIGHT TRACK?

#### **MODERATOR:**

Joana WHYTE, TELLES, Porto, Portugal SPEAKERS:

- Hélder ROSENDO, Business Director TMG Textiles, Portugal
- Maria JOÃO VAZ, Head of Sustainability Services, Mazars Portugal, Lisbon, Portugal

#### 18:00 – 18:15 GENERAL DISCUSSION & CLOSING REMARKS

# General Information



#### **SEMINAR VENUE**

**Conselho Regional do Porto** da Ordem dos Advogados Centro de Formação

Rua de Gonçalo Cristóvão 347, R/C - Edifício Mapfre, 4000-270 Porto, Portugal

#### → CONTINUING LEGAL EDUCATION

Every participant attending the seminar will receive a "Certificate of Participation" at the end of the event that may be used to obtain "Credits" for "Continuing Legal Education" - "Continuing Professional Development" purposes, depending on national rules.

For more information, please contact the UIA.

#### → LANGUAGE

The working language will be English.

#### → REGISTRATION FEES

*Amounts exclusive of VAT	On or before February 23	From February 24
UIA MEMBER	<b></b> € 340*	<b></b> € 390*
UIA MEMBER - YOUNG LAWYER (<35)**	<b>□</b> € 240*	□ € 290*
NON-MEMBER	□ € 390*	□ € 440*
NON-MEMBER - YOUNG LAWYER (<35)**	□ € 290*	□ €340*
PORTUGUESE LAWYER	<b>□ € 200*</b>	<b></b> € 250*
PORTUGUESE - YOUNG LAWYER (<35) **	<b>□</b> € 100*	<b>□ € 125*</b>

#### Fees include:

- → Attendance at all working sessions
- → Lunch on March 24

- Seminar documentation
- → Coffee breaks on March 23 & 24

The dinner on Thursday, March 23 is optional and at additional charge.

Please note that the number of places at the seminar is limited. The organisers reserve the right to refuse registrations in the event of excess applications. In order for your name to appear in the list of participants, which will be distributed during the seminar, your registration form must be received by March 13 at the latest. An updated electronic list will be sent by email to all the participants after the seminar.

#### → HOTEL RESERVATION

A limited number of rooms have been pre-booked at a preferential rate. Reservations should be made directly through the hotel. Credit card details must be given in order to secure your reservation. Please note that the number of rooms is limited. We recommend that you proceed with your reservations as soon as possible.

#### **■ HOTELS** RATES

INTERCONTINENTAL PORTO PALÁCIO DAS CARDOSAS (5*)
900 meters from the Seminar Venue
Praça da Liberdade 25, 4000-322 Porto, Portugal

**T** +351 220 035 600

icporto.info@ihg.com

#### **EUROSTARS ALIADOS (5\*)**

650 meters from the Seminar Venue Av. dos Aliados 211, 4000-067 Porto, Portugal T+351 220 401 300

reservas@eurostarsaliados.com

#### **EXE ALMADA PORTO (4\*)**

400 meters from the Seminar Venue Rua do Almada 361, 4050-032 Porto, Portugal T+351 223 405 600

reservas@exealmadaporto.com

#### STAY HOTEL PORTO CENTRO (3\*)

450 meters from the Seminar Venue

Rua de Gonçalo Cristóvão 111, 4000-408 Porto, Portugal T+351 220 028 060

portotrindade@stayhotels.pt

Double Room – Single Occupancy	
Double Room – Double Occupancy	
Prices per night per room. Buffet Breakfast included	

City tax of EUR 2 per pers. per night NOT included Reservations should be made online by clicking here

Double/Twin Deluxe Room Prices per night per room. Buffet Breakfast included

City tax of EUR 2 per pers. per night NOT included Reservations should be made by email or by phone mentioning

"UIA Seminar"

Single Deluxe Room

Single Deluxe Room

Double Deluxe Room Prices per night per room. Buffet Breakfast included

City tax of EUR 2 per pers. per night NOT included Reservations should be made by email or by phone mentioning

"UIA Seminar"

Double or Twin Room Prices per night per room

Buffet Breakfast is optional at EUR 9.50 per pers. per day

City tax of EUR 2 per pers. per night NOT included Reservations should be made by email or by phone mentioning "UIA Seminar"

Please find other hotels suggestions and preferential rates on the Seminar Website.

€ 150 € 165

€ 139

€ 149

€ 99

€ 109

€ 70

<sup>\*</sup> The VAT (23%) can be applied to the amount stated above according to the European Directive 2006/112/ CE of November 28, 2006. If you provide an EU VAT ID number, the VAT will not be charged. For more information, please contact the UIA.

<sup>\*\*</sup> Please attach proof of age to the registration form to benefit from young lawyers fee.

# Cancellation and General Conditions

#### → CANCELLATION CONDITIONS

All cancellations will be subject to a 50% deduction and will have to be sent in writing, to be received by the Union Internationale des Avocats no later than February 23, 2023.

No refund will be made for cancellations received after this date.

#### VISAS

Anyone who requires a visa invitation letter in order to attend the seminar should register and pay their registration fees no later than February 23, 2023 to ensure there is enough time to obtain a visa.

All cancellations will be refunded in full, minus €50 + VAT to cover administrative costs, provided that the UIA has received the registration documents and total registration fees no later than February 23, 2023.

If you register after this date, only 50% of the amount paid minus €50 + VAT to cover administrative costs will be refunded for cancellations due to visa refusals.

All cancellations due to a visa refusal must be sent in writing and reach the UIA before the seminar. Cancellations must be accompanied by a proof of

If your visa is issued after the seminar date or if you do not have proof of visa refusal, you will not be entitled to a refund.

#### → GENERAL CONDITIONS

All registrations received by the Union Internationale des Avocats (UIA) along with the full payment of fees corresponding to the events selected will be confirmed in writing.

The UIA reserves the right to cancel or postpone the seminar to a later date, change the seminar venue and/or programme, make any corrections or modifications in the information published in the seminar programme and cancel any invitation to participate in the seminar, at any time and at their entire discretion, without having to provide any reasons for the same.

Neither the UIA, nor any of its managers, employees, agents, members or representatives shall be held responsible for any loss or damage, of any nature, suffered (directly or indirectly) by a delegate, accompanying person or a third party following any cancellations, changes, postponements or modifications.

The UIA strongly advises participants to subscribe to modifiable and/or refundable services, as well as to take out a cancellation insurance.

Neither the UIA, nor any of its managers, employees, agents, members or representatives shall be held responsible for any loss or damage, of any nature whatever, suffered (directly or indirectly) by a delegate or accompanying person, except in case of death or personal injury due to gross negligence by the UIA.

The contractual relations between the UIA and each participant (delegate or accompanying person) in relation to the seminar are subject to French law and jurisdiction, to the exclusion of any other law. Paris is the city of jurisdiction.

#### **FORMALITIES**

It is the responsibility of participants to ensure compliance with police, customs and health formalities for their journey. Participants unable to take part in the seminar because of their inability to take a flight or any other means of transportation due to being unable to provide the documents required (passport, visa, vaccination certificate, etc.) cannot claim any reimbursement.

#### **FORCE MAJEURE**

"Force majeure" means any events external to the parties, of both an unforeseeable and insurmountable nature that prevents either the client or the participants, or the agency or service providers involved in organising the seminar, from executing all or part of the obligations provided for in the present agreement. By express agreement, such will be the case in the event of a strike affecting the means of transport, hotel staff, air traffic controllers, an insurrection, a riot or any prohibition whatsoever decreed by governmental or public authorities.

It is expressly agreed that for the parties, a case of force majeure would suspend the execution of their reciprocal obligations. At the same time, each of the parties shall bear the burden of all the expenses incumbent upon them, resulting from the case of force majeure.

#### HEALTH

The organisers decline any responsibility in case of any health problems existing prior to the seminar that may lead to complications or be aggravated during the entire period of the stay: pregnancy, cardio-vascular problems, any allergies, special diets, any disorders under treatment and not yet consolidated on the day the seminar starts, psychic or mental or depressive illness, etc. (Non exhaustive list).

#### PERSONAL DATA PROTECTION

The personal data that you communicate to us shall be processed by the International Association of Lawyers (UIA - Union Internationale des Avocats), with its registered office at 9 rue du Quatre Septembre, 75002 Paris (Tel: +33 1 44 88 55 66 - Fax: +33 1 44 88 55 77 - privacy@uianet.org), in accordance with Act No. 78-17 of January 6, 1978 relating to data, files and freedoms and Regulation No. 2016/679 on data protection, as of its entry into force on May 25, 2018. Your data will be managed by UIA's General Services, Events and Accounts Section:

- For the purpose of administering your registration for the event and your on-site access to the event;
- In order to pay for the selected services your bank details will be deleted after receipt of your payment;
- In order to communicate information messages from UIA.

To the extent necessary for the execution of their respective tasks, our subcontractors in charge of our seminar organisation, our IT infrastructure, our management, the production and maintenance of our website and extranet, are likely to gain access to your data from time to time. Their servers are located in the European Union.

Data relating to your participation in the event shall be stored for a period of 10 years. We are obliged to archive billing data until the end of the period required for our tax and accounting obligations, i.e. for 7 full tax years. We shall store your contact information to keep you informed until you ask us to stop. You have the right to access your data and have it corrected if necessary.

You may object to any processing of your data undertaken by us for the purposes of our legitimate interests. If you wish for more information, or to lodge a complaint, please contact CNIL (French Data Protection Authority).

T +33 1 44 88 55 66

uiacentre@uianet.org

www.uianet.org



# Registration Form

## **Drafting Effective International Contracts**

### PORTO, PORTUGAL

THURSDAY, MARCH 23 & FRIDAY, MARCH 24, 2023

Register online at www.uianet.org

or please complete and return this form to: uiacentre@uianet.org

**UIA (International Association of Lawyers)** 

		Tel: +33 1	1 44 88 55 66		Email:	uiacentre@uianet.or	g
--	--	------------	---------------	--	--------	---------------------	---

Family Name:	
First Name:	
UIA Identification number (if you already have one):	M I
Firm:	
Address:	
Post Code:	City:
Country:	
Tel:	Fax:
Email:	
Date of Birth:	
EU VAT ID-Number:	
Hotel:	

#### A. SEMINAR REGISTRATION FEES

On or before February 23	From February 24
<b> </b>	<b> </b>
<b> </b>	□ € 290*
□ €390*	<b> </b>
<b> </b>	<b>□ € 340*</b>
<b>□ € 200*</b>	<b>□ € 250*</b>
□ €100*	<b></b> € 125*
	February 23  □ € 340* □ € 240* □ € 390* □ € 290*

<sup>\*</sup> The VAT (23%) can be applied to these amounts according to the European Directive 2006/112/CE of November 28, 2006.

If you provide an <u>EU VAT ID number, the VAT will not be charged</u>. For more information, please contact the UIA.

<sup>\*\*</sup> Please attach proof of age to the registration form to benefit from young lawyers fee.

Please indicate below	whether you plan to	attend the following e	vent <b>included</b> in the co	ost of your reg	istration.
☐ Lunch – Friday, Ma	arch 24				
C. OPTIONAL D	INNER				
(Not included in the r	registration fees)				
☐ Optional Dinner —	Thursday, March 23				
• Please boo	okperson(s) for	the dinner		€ 35 (Excl	. <b>VAT)</b> x / pers   €
				То	otal (C) (Excl. VAT) €
D. TOTAL					
TOTAL (A) Excl. VAT –	· Registration Fees				€
TOTAL (C) Excl. VAT –	Optional Dinner				€
				TOTAL	_ (A+C) Excl. VAT €
				VAT IF APP	LICABLE (23%)* €
		If you provide	an EU VAT ID numbe	r, the VAT will	not be charged
				тс	OTAL (A+C+VAT) €
E. CANCELLATIO	ON CONDITIONS A	ND GENERAL CON	DITIONS		
	onfirm having read and ramme. My registration				nd conditions given on page 6 o
signing this registration		right to use, reproduc	e and distribute the co	oncerned imag	duration of the seminar and, b es and recordings by any know
The undersigned ackr on page 6 of the regis		n informed of the proce	essing of the personal	data contained	d in this form by UIA, as detailed
on page o or the region	stration programme.				
F. METHOD OF	PAYMENT				
quoting <b>"2023 Por</b> Société Géne BIC / SWIFT	n EUR, without charges to Seminar", to the fo érale – Paris Elysées E N°: SOGEFRPP py of your bank transf	llowing bank and acco ntreprise – 91 avenue IBAN: FR76	unt: des Champs Elysées - 3000 3033 9200 0503	- 75008 Paris -	
☐ By credit card:	O Visa	O Masterca	nrd		
•			Expiry date:/	-	3 digits:
Name of care	d holder:				
I authorise the Union	Internationale des Avo	cats to debit the above	mentioned credit card	d in the amoun	t of <b>€ (EUR)</b>

Signature: .....

**B. SEMINAR SOCIAL ACTIVITY**