



UIA Union Internationale des Avocats
International Association of Lawyers
Unión Internacional de Abogados



The Law Society
of England and Wales

TORT TRIAL
& INSURANCE
PRACTICE 
AMERICAN BAR ASSOCIATION

Seminar presented by the UIA with the support of the Law Society of England and Wales,
the ABA Tort Trial & Insurance Practice Section, and Bryan Cave Leighton Paisner LLP

The Death of a Transaction

LONDON UNITED KINGDOM

Thursday, May 30 & Friday, May 31, 2019

With a welcome evening cocktail on Wednesday, May 29

#UICrossBorderTransactions



www.uianet.org

Bringing Together the World's Lawyers

UIA is the global and multi-cultural organisation for the legal profession, established in 1927 and now with members in 110 countries. UIA facilitates professional development and international exchange of information and ideas, promotes the rule of law, defends the independence and freedom of lawyers worldwide, and emphasizes friendship, collegiality and networking among members.

Promote
THE RULE
OF LAW

Develop
YOUR
NETWORK

Deepen
YOUR
KNOWLEDGE

Join the world's largest international network of lawyers

and benefit from a 50% discount on your membership fee during the seminar!

ORGANISING COMMITTEE

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Introduction

Join us for an interactive seminar in London where panels of in-house counsel, private practitioners and third-party experts from across the globe will discuss and debate (with your involvement):

- Whether a contract is worth the paper it's written on – the common litigation attacks and pitfalls to avoid
- How to protect your client's position when a deal goes wrong
- How to manage the adverse consequences and reputational fall-out
- Recent case study lessons for us all to learn from
- The big debate - if you have to fight is it better to litigate or arbitrate – how will you vote?

A varied social programme is also planned allowing plenty of opportunity to meet and socialise with colleagues.

Mark your diaries now, save the dates and make sure to register!

We are looking forward to welcoming you to London!



The UIA would like to thank the following partners:

**BRYAN
CAVE
LEIGHTON
PAISNER** **BLP**

Portland

Wednesday, May 29

18:00 – 20:00 Welcome Cocktail

Kindly offered by the Law Society of England & Wales

113 Chancery Lane

London WC2A 1PL, United Kingdom

Thursday, May 30

09:00 – 09:30 Registration of Participants

Bryan Cave Leighton Paisner LLP

Adelaide House, London Bridge

London EC4R 9HA, United Kingdom

09:30 – 09:45 Welcome and Opening of the Seminar

• **Issouf BAADHIO**, *UIA President, Past President of the Burkina Faso Bar, Ouagadougou, Burkina Faso*

• **Robert CALDWELL**, *President of the UIA Litigation Commission, Kolesar and Leatham, Las Vegas, NV, USA*

09:45 – 11:00 Getting the Deal Right

The key issues to consider during negotiations and the common claims that arise. Is a contract worth the paper it's written on?

Moderator: • **Ivor BANIM**, *William Fry, Dublin, Ireland*

Speakers:

• **Fabio MARAZZI**, *Marazzi & Associati, Milan, Italy*

• **Jerome ROTH**, *UIA President Elect, Munger, Tolles & Olson LLP, San Francisco, CA, USA*

• **Liz BARTON**, *Doyle Clayton, London, UK*

11:00 – 11:30 Coffee break

11:30 – 12:30 When it all goes Wrong –
The Immediate Issues

What are the things to consider in the first few days after the deal dies – how do you protect your immediate position?

Moderator: • **Amy HARVEY**, *Vice President of the UIA Litigation Commission, Peters & Peters, Solicitors LLP, London, UK*

Speakers:

• **Ana COLORADO ARROYO**, *Roca Junyent S.L.P., Barcelona, Spain*

• **Carlo MASTELLONE**, *UIA Director of Publications, Studio Legale Mastellone, Florence, Italy*

12:30 – 14:15 Lunch

14:15 – 15:15 The Death of the Transaction – The Client Perspective

How to manage the fall-out – The client's view and the lawyer's role and responsibilities.

Moderator: • **Jason WOODLAND**, *Vice President of the UIA Litigation Commission, Peters & Peters Solicitors LLP, London, United Kingdom*

Speakers:

• **Neil KIRTON**, *Kroll, London, UK*

• **Molly AHMED**, *Global Financial Experts Ltd, London, UK*

• **Giovanni ZAGRA**, *Zagra Avvocati in Alliance with BMLex, Milan, Italy*

• **Elaina BAILES**, *Stewarts, London, UK*

15:15 – 15:45 Coffee break

15:45 – 17:00 When Clients Take the Law into their Own Hands

What vulnerabilities do clients have and who can they engage to best protect their position? Discussion of the "non-legal" options and issues that can arise.

Moderator: • **Derek HEGARTY**, *William Fry, Dublin, Ireland*

Speakers:

• **Philip HALL**, *Portland Communications, London, UK*

• **David JONES**, *G3, London, UK*

• **Thomas RUDKIN**, *Farrer & Co., London, UK*

17:00 – 17:15 Summary and Close of Day

20:00 Optional Dinner

Coq d'Argent Restaurant

N° 1 Poultry

London EC2R 8EJ, United Kingdom

09:15 – 09:30 Registration of Participants

Bryan Cave Leighton Paisner LLP
Adelaide House, London Bridge
London EC4R 9HA, United Kingdom

09:30 – 09:45 Welcome and Opening of Day 2

09:45 – 11:00 3 Continents and Case Studies

Recent lessons for practitioners.

Moderator: • **Robert CALDWELL**, *President of the UIA Litigation Commission, Kolesar and Leatham, Las Vegas, NV, USA*

Speakers:

- **Gerard JAMES**, *William Fry, Dublin, Ireland*
- **Geert G.R. LENSSENS**, *SQ-Law Brussels, Brussels, Belgium*

11:00 – 11:30 Coffee break

11:30 – 12:30 The Big Debate – Arbitration Vs Court Litigation

Moderated by a Queen's Counsel, teams will present the arguments for and against arbitration and court litigation. The audience will put them to the test and vote for the winner.

Moderator: • **James COLLINS QC**, *Essex Court Chambers, London, UK*

Speakers:

- **Robert CALDWELL**, *President of the UIA Litigation Commission, Kolesar and Leatham, Las Vegas, NV, USA*
- **Zascha ABBOTT**, *Liebler, Gonzalez & Portuondo, Miami, FL, USA*
- **Dr. Veit ÖHLBERGER**, *Dorda Rechtsanwälte GmbH, Vienna, Austria*

12:30 – 12:45 Closing Remarks

12:45 – 14:00 Lunch



All the information relative to our seminars is available on our Website
www.uianet.org

GENERAL INFORMATION

SEMINAR VENUE

Bryan Cave Leighton Paisner LLP
Adelaide House, London Bridge
London – United Kingdom –
EC4R 9HA



CONTINUING LEGAL EDUCATION

Every participant attending the seminar will receive a “Certificate of Participation” at the end of the event that may be used to obtain “Credits” for “Continuing Legal Education” – “Continuing Professional Development” purposes, depending on national rules.

For more information, please contact the UIA.

LANGUAGE

The working language will be **English**.

HOTEL RESERVATION

A limited number of rooms has been pre-booked at a preferential rate. Reservations should be made directly through the hotel. Credit card details must be given in order to secure your reservation. Please note that the number of rooms is limited. We recommend that you proceed with your reservations as soon as possible.

HOTEL

LONDON BRIDGE HOTEL

At 500 meters/0.3 miles from the venue

8-18 London Bridge Street

London SE1 9SG, United Kingdom

T +44 (0)20 7855 2200 F +44 (0)20 7855 2233

E reservations@londonbridgehotel.com

RATES

Monday-Thursday: Standard Room Single or Double occupancy **£ 222 per night**

Friday-Sunday: Standard Room Single or Double occupancy **£ 154.80 per night**

Inclusive of Breakfast Buffet, Wi-Fi and Taxes at 20%

Reservations should be made:

• By phone: +44 (0) 207 855 2200

• By email: reservations@londonbridgehotel.com

To benefit from the preferential rate, indicate the group reference **UIAB290519**

Please make your reservation by May 8th to ensure availability

REGISTRATION FEES

**Amounts exclusive of VAT*

on or before April 30

From May 1st

UIA MEMBER	<input type="checkbox"/> € 390 / £ 350*	<input type="checkbox"/> € 440 / £ 400*
UIA MEMBER - Young Lawyer (<35)**	<input type="checkbox"/> € 340 / £ 300*	<input type="checkbox"/> € 390 / £ 350*
NON-MEMBER	<input type="checkbox"/> € 440 / £ 400*	<input type="checkbox"/> € 490 / £ 450*
NON-MEMBER - Young Lawyer (<35)**	<input type="checkbox"/> € 390 / £ 350*	<input type="checkbox"/> € 440 / £ 400*

Fees include:

- Attendance at all working sessions
- Welcome cocktail on May 29
- Lunches on May 30 & 31
- Seminar documentation
- Coffee breaks on May 30 & 31

The dinner on Thursday, May 30 is optional and at additional charge.

*** The VAT (20%) can be applied to the amount** stated above according to the European Directive 2006/112/CE of November 28, 2006. **If you provide an EU VAT ID number, the VAT will not be charged.** For more information, please contact the UIA.

****Please attach proof of age to the registration form to benefit from young lawyers fee.**

Please note that the number of places at the seminar is limited. The organisers reserve the right to refuse registrations in the event of excess applications.

In order for your name to appear in the **list of participants**, which will be distributed during the seminar, your registration form must be received by **May 15 at the latest**. An updated electronic list will be sent by email to all the participants after the seminar.

CANCELLATION AND GENERAL CONDITIONS

CANCELLATION CONDITIONS

All cancellations will be subject to a 50% deduction and will have to be sent in writing, to be received by the Union Internationale des Avocats **no later than April 30, 2019**. No refund will be made for cancellations received after this date.

VISAS

Anyone who requires a visa invitation letter in order to attend the seminar should register and pay their registration fees **no later than April 30, 2019** to ensure there is enough time to obtain a visa.

All cancellations will be refunded in full, minus €50 + VAT to cover administrative costs, provided that the UIA has received the registration documents and **total registration fees no later than April 30, 2019**.

If you register after this date, only 50% of the amount paid minus €50 + VAT to cover administrative costs will be refunded for cancellations due to visa refusals.

All cancellations due to a visa refusal must be sent in writing and reach the UIA **before the seminar**. Cancellations must be accompanied by a **proof of visa refusal**.

If your visa is issued after the seminar date or if you do not have proof of visa refusal, you will not be entitled to a refund.

GENERAL CONDITIONS

All registrations received by the Union Internationale des Avocats (UIA) along with the full payment of fees corresponding to the events selected will be confirmed in writing.

The UIA reserves the right to cancel or postpone the seminar to a later date, change the seminar venue and/or programme, make any corrections or modifications in the information published in the seminar programme and cancel any invitation to participate in the seminar, at any time and at their entire discretion, without having to provide any reasons for the same.

Neither the UIA, nor any of its managers, employees, agents, members or representatives shall be held responsible for any loss or damage, of any nature, suffered (directly or indirectly) by a delegate, accompanying person or a third party following any cancellations, changes, postponements or modifications.

The UIA strongly advises participants to subscribe to modifiable and/or refundable services, as well as to take out a cancellation insurance.

Neither the UIA, nor any of its managers, employees, agents, members or representatives shall be held responsible for any loss or damage, of any nature whatever, suffered (directly or indirectly) by a delegate or accompanying person, except in case of death or personal injury due to gross negligence by the UIA.

The contractual relations between the UIA and each participant (delegate or accompanying person) in relation to the seminar are subject to French law and jurisdiction, to the exclusion of any other law. Paris is the city of jurisdiction.

FORMALITIES

It is the responsibility of participants to ensure compliance with police, customs and health formalities for their journey. Participants unable to take part in the seminar because of their inability to take a flight or any other means of transportation due to being unable to provide the documents required (passport, visa, vaccination certificate, etc.) cannot claim any reimbursement.

FORCE MAJEURE

“Force majeure” means any events external to the parties, of both an unforeseeable and insurmountable nature that prevents either the client or the participants, or the agency or service providers involved in organising the seminar, from executing all or part of the obligations provided for in the present agreement. By express agreement, such will be the case in the event of a strike affecting the means of transport, hotel staff, air traffic controllers, an

insurrection, a riot or any prohibition whatsoever decreed by governmental or public authorities.

It is expressly agreed that for the parties, a case of force majeure would suspend the execution of their reciprocal obligations. At the same time, each of the parties shall bear the burden of all the expenses incumbent upon them, resulting from the case of force majeure.

HEALTH

The organisers decline any responsibility in case of any health problems existing prior to the seminar that may lead to complications or be aggravated during the entire period of the stay: pregnancy, cardio-vascular problems, any allergies, special diets, any disorders under treatment and not yet consolidated on the day the seminar starts, psychic or mental or depressive illness, etc. (Non exhaustive list).

PERSONAL DATA PROTECTION

The personal data that you communicate to us shall be processed by the International Association of Lawyers (UIA – Union Internationale des Avocats), with its registered office at 20 rue Drouot, 75009 Paris (Tel: +33 1 44 88 55 66 - Fax: +33 1 44 88 55 77 - privacy@uianet.org), in accordance with Act No. 78-17 of January 6, 1978 relating to data, files and freedoms and Regulation No. 2016/679 on data protection, as of its entry into force on May 25, 2018. Your data will be managed by UIA's General Services, Events and Accounts Section:

- For the purpose of administering your registration for the event and your on-site access to the event;
- In order to pay for the selected services - your bank details will be deleted after receipt of your payment;
- In order to communicate information messages from UIA.

To the extent necessary for the execution of their respective tasks, our subcontractors in charge of our congress organisation, our IT infrastructure, our management, the production and maintenance of our website and extranet, are likely to gain access to your data from time to time. Their servers are located in the European Union.

Data relating to your participation in the event shall be stored for a period of 10 years. We are obliged to archive billing data until the end of the period required for our tax and accounting obligations, i.e. for 7 full tax years. We shall store your contact information to keep you informed until you ask us to stop. You have the right to access your data and have it corrected if necessary. You may object to any processing of your data undertaken by us for the purposes of our legitimate interests. If you wish for more information, or to lodge a complaint, please contact CNIL (French Data Protection Authority).



Union Internationale des Avocats
International Association of Lawyers
Unión Internacional de Abogados

The Death of a Transaction

LONDON, UNITED KINGDOM

THURSDAY, MAY 30 & FRIDAY, MAY 31, 2019

Register online at: www.uianet.org

or please complete and return this form, by email, fax or post, to:

UIA (International Association of Lawyers)

20 rue Drouot, 75009 Paris, FRANCE

Tel: +33 1 44 88 55 66 ■ Fax: +33 1 44 88 55 77 ■ Email: uiacentre@uianet.org

Family Name:

First Name:

UIA Identification number (if you already have one): M I _____

Firm:

Address:

Post Code: City:

Country:

Tel: Fax:

Email:

Date of Birth:

EU VAT ID-Number:

Special requests (special diet, allergies, handicap...):

Arrival/departure times & flight numbers:

Hotel:

SEMINAR REGISTRATION FEES

<i>*Amounts exclusive of VAT</i>	on or before April 30	From May 1 st
UIA MEMBER	<input type="checkbox"/> € 390 / £ 350*	<input type="checkbox"/> € 440 / £ 400*
UIA MEMBER - Young Lawyer (<35)**	<input type="checkbox"/> € 340 / £ 300*	<input type="checkbox"/> € 390 / £ 350*
NON-MEMBER	<input type="checkbox"/> € 440 / £ 400*	<input type="checkbox"/> € 490 / £ 450*
NON-MEMBER - Young Lawyer (<35)**	<input type="checkbox"/> € 390 / £ 350*	<input type="checkbox"/> € 440 / £ 400*

*** The VAT (20%) can be applied to the amount stated above according to the European Directive 2006/112/CE of November 28, 2006.**

If you provide an EU VAT ID number, the VAT will not be charged.
For more information, please contact the UIA.

** Please attach proof of age to the registration form to benefit from young lawyers fee

SEMINAR SOCIAL ACTIVITIES

Please indicate below whether you plan to attend the following events **included** in the cost of your registration.

- Welcome Cocktail – Wednesday, May 29
- Lunch – Thursday, May 30
- Lunch – Friday, May 31

OPTIONAL DINNER

(**not included** in the registration fees)

- Optional Dinner – **Thursday, May 30**

• Please book person(s) for the dinner

€ 70 / £ 65 (Excl. VAT) x ___ / pers

Total (C) (Excl. VAT) €

TOTAL

TOTAL (A) Excl. VAT – Registration Fees €

TOTAL (C) Excl. VAT – Optional Dinner €

TOTAL (A + C) Excl. VAT €

VAT if applicable (20%)* €

If you provide an EU VAT ID number, the VAT will not be charged.

TOTAL (A + C + VAT) €

* **The VAT (20%) can be applied to the amount stated above according to the European Directive 2006/112/CE of November 28, 2006. If you provide an EU VAT ID number, the VAT will not be charged. For more information, please contact the UIA.**

CANCELLATION CONDITIONS AND GENERAL CONDITIONS

I, the undersigned, confirm having read and accepted the cancellation policy and the general terms and conditions given on page 6 of the registration programme. My registration will only be taken into account after receipt of my payment.

The participant is aware that his/her image and/or voice may be recorded or filmed during the entire duration of the congress and, by signing this registration form, grants UIA the right to use, reproduce and distribute the concerned images and recordings by any known or unknown means and on all types of media, for an unlimited duration, completely free of charge.

The undersigned acknowledges having been informed of the processing of the personal data contained in this form by UIA, as detailed on page 6 of the registration programme.

METHOD OF PAYMENT

- By bank transfer in € or in £, without charges to the payee, in favour of the Union Internationale des Avocats, quoting “**2019 London Seminar**”, to the following bank and account:

Société Générale – Paris Elysées Entreprise – 91 avenue des Champs Elysées – 75008 Paris – France

BIC / SWIFT N°: SOGEFRPP

IBAN: FR76 3000 3033 9200 0503 4165 164

Kindly attach a copy of your bank transfer order to your registration form

- By credit card: Visa Mastercard

Card N°: _____ Expiry date: ___/___ 3 digits: ___

Name of card holder:

I authorise the Union Internationale des Avocats to debit the above mentioned credit card in the amount of € (EUR) or £ (GBP)

Date: / /

Signature: